

Bounty Account Rebate

Overview

Close Commvault software and SaaS opportunities in new accounts and earn big! Elite and Premier Solution Providers as well as GSI partners earn 10% of the deal value capped at \$50,000 USD per deal. Details below.

Eligible Partners

1. Must be an authorized Commvault partner with Elite or Premier status at the time of booking.
2. Resellers and GSI partners may participate.

Eligible Bookings

1. Software deals where the SW Eligible Value is greater than \$200,000 USD in the Americas and EMEA, and \$100,000 in APAC. SW Eligible Value is defined as software license subscription and upfront maintenance subscription (TCV).
2. SaaS deals where the SaaS Eligible Value is greater than \$50,000 USD in the Americas and EMEA, and \$20,000 in APAC. SaaS Eligible Value is defined as SaaS (ACV).
3. New customer as designated by Commvault. Incentive applies to the first deal only.
4. Deal must have an active deal registration.
5. Ineligible bookings described below.

Incentive Details

1. Bounty Account Rebate paid at 10% of the SW Eligible or SaaS Eligible Value.
2. Maximum payout per transaction is \$50,000 USD.
3. Opportunities booked within one business day to the same account will be counted as one deal.

Payment Details

1. All rebates paid quarterly within 45 days of Commvault's fiscal quarter end.

Transactions with book date between April 1, 2024 – March 31, 2025

Ineligible Bookings are defined as: (1) Software perpetual upfront maintenance, subscriptions renewals, maintenance conversions, perpetual renewals, enterprise support & training, (2) SaaS renewals (3) Air Gap Protect, (4) Hardware bookings.

Commvault reserves the right to modify terms at any time.



To learn more, visit commvault.com/partners

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