

Training Bootcamp

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Terms	X	$\mathcal{L}($	ono	JIC	ions	

Bootcamp participation is by invite only and made available to selected Dicker Data partners.

- The participant's organisation owner or decision maker is to nominate bootcamp attendees that represent the below roles
- a) Sales (Account Managers or Business Development Managers), and
- b) Pre-Sales Solution Architects, and
- c) Post-sales professional services delivery and/or operations specialists
- The cost at \$3000 per attendee is subsidised by Riverbed and Dicker Data and offered to interested partners at \$300 per attendee.
- The participants organisation agrees for Dicker Data to generate invoice at \$300 per attendee and to be payable to DD within standard payment terms.
- The participants organisation agrees for Dicker Data to enter each participant in a draw for prizes and join the DX Masters Sales Accelerator incentive program upon successful completion of the training.
- Sales Accelerator incentive program
 https://www.dickerdata.com.au/riverbed/dx-masters-program