DICKER DATA | **Microsoft**

Scenario 4a: Data Protection
M365 E3 + M365 E5 Compliance Mini Bundle (Information Protection & Governance)

Add the M365 E5 Compliance Mini Bundle to M365 E3 to help customers streamline their compliance and risk management with intelligent data protection, regulatory adherence, insider risk management, eDiscovery, auditing and proactive data management.

88%

of Chief Information Officers (CIOs) in ANZ expect cybersecurity to receive the most significant increase in technology investment by 2025

Gartner

SMB Challenges

Complex Data Security Risks:
Enterprises face an explosion of sensitive data across environments, creating challenges in protection, management and compliance.

Growing Regulatory Complexity:
ANZ organisations must adhere to strict standards like the Privacy Act 1988 increasing operational pressure.

Insider Threats and Data Misuse:
Employees and contractors can unintentionally or maliciously expose data, leading to significant risks for ANZ businesses.

Transformative Actions for IT Partners/ MSPs

✔ **Comprehensive Data Security:**
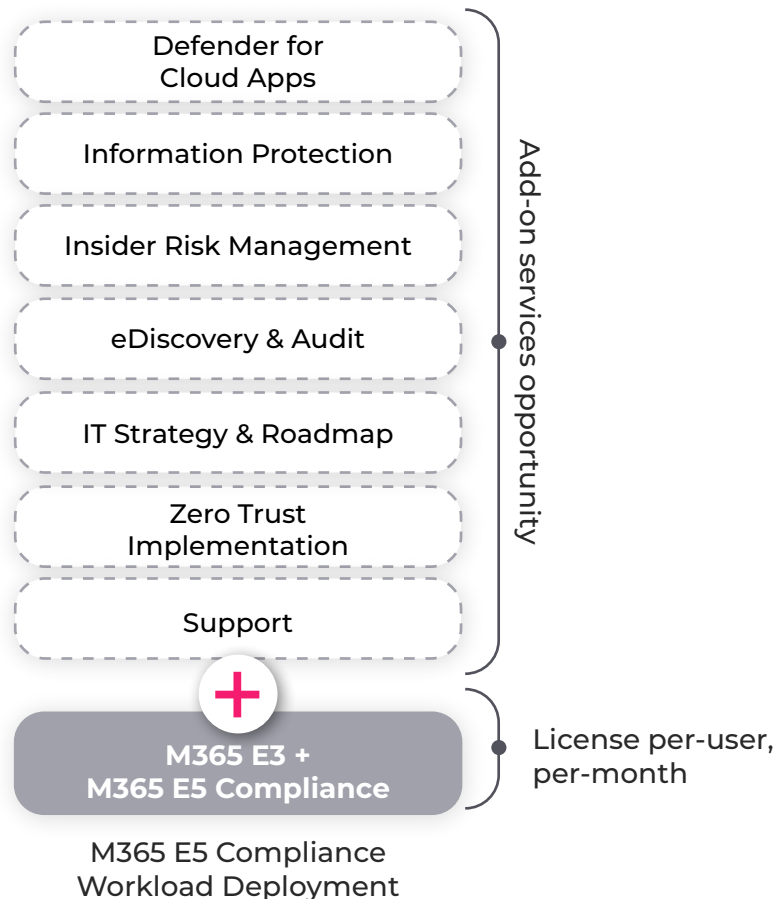Deploy Microsoft Purview Information Protection and DLP to safeguard sensitive data and prevent unauthorised sharing.

✔ **Proactive Risk Mitigation: Use**
Purview Insider Risk Management and Audit Premium to detect, manage, and respond to data misuse or breaches in real-time.
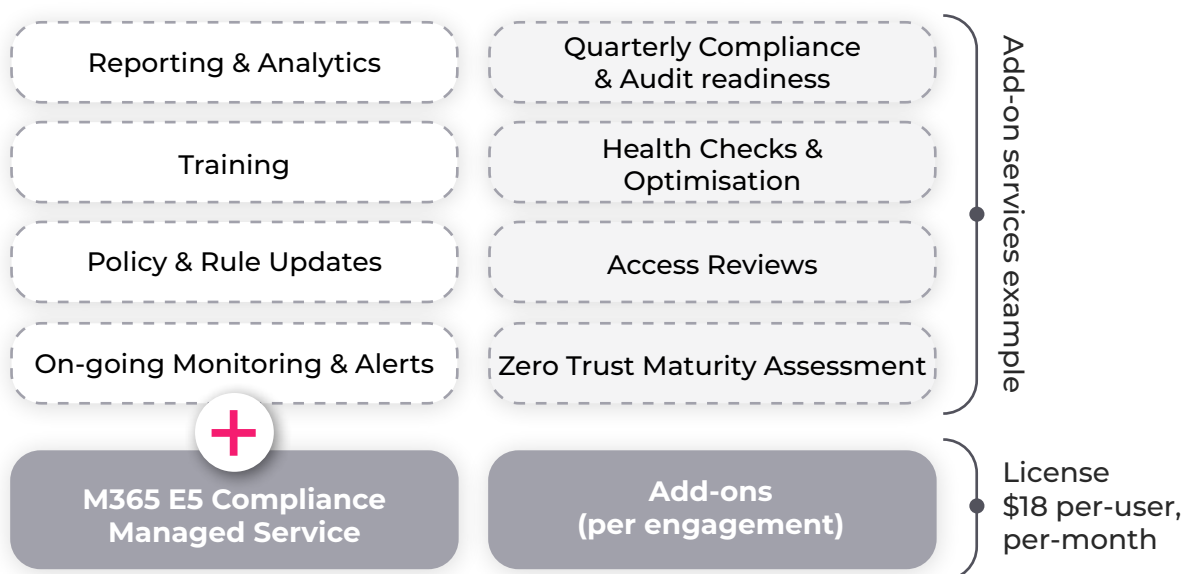
✔ **Streamline Compliance Management:**
Leverage Compliance Manager to automate compliance tracking and provide actionable insights for ANZ's regulatory landscape.

Partner Opportunity with M365 E3 + M365 E5 Compliance

Defender for Cloud Apps

Information Protection

Insider Risk Management

eDiscovery & Audit

IT Strategy & Roadmap

Zero Trust Implementation

Support

Add-on services opportunity

+

M365 E3 + M365 E5 Compliance

License per-user, per-month

M365 E5 Compliance Workload Deployment

Partner-managed services for M365 E5 Compliance with M365 E3 Baseline: Protect data, enforce DLP policies, conduct compliance assessments, manage insider risks, provide audit reporting and ensure regulatory alignment with Microsoft Purview.

Reporting & Analytics	Quarterly Compliance & Audit readiness
Training	Health Checks & Optimisation
Policy & Rule Updates	Access Reviews
On-going Monitoring & Alerts	Zero Trust Maturity Assessment

Add-on services example

+

| M365 E5 Compliance Managed Service | Add-ons (per engagement) |

License $18 per-user, per-month

Main Resource

> Access the full sales toolkit, including a customer-ready brochure and pitch deck here.

Other Resources

> Data Security customer pitch deck

> Microsoft Purview Data Governance product deck

> Microsoft Purview Data Lifecycle Management overview deck

> Microsoft Insider Risk Management overview deck

> Microsoft Information Protection overview deck

$62,800

Average cost to a medium business of cyber crime

ACSC – Annual Cyber Threat Report 2022

Supercharge
your security offering

Dicker Data's local team of specialist people, practices and programs are here to help you serve your customers and capitalise on the surging demand for security services.

Learn more and contact us at **www.dickerdata.com.au/microsoft**